

YOUR EFFICIENT PARTNER  
IN THE BALTIC STATES

**Baltic Hotels Online**

Hotels

Travel Agencies

Tourism Websites

# About us

**Baltic Travel Group** was established in 2000 and belongs today to the leading Destination Management Companies in the Baltic States offering a full range of inbound travel services to individual, corporate and group clients.

**Baltic Hotels Online** is an innovative project that was developed in co-operation with **Visit Technology Group AB**, one of the leading supplier of Internet based travel solutions for the tourism and travel industry, based in Goteborg, Sweden.

## On-line cooperation

- ✓ We offer on-line booking solution for our partners: **Hotels, Travel Agents and Tourism Websites**. Each partner will have its own approach and benefits while operating with the same on-line reservation system **Citybreak**.

## The Benefits for Travel Agents

- ✓ Reservation system access for 24 hours a day, 365 days a year from any computer with Internet connection all around the world
- ✓ Possibility to sort hotels by rate, classification or name saving your and your client's time
- ✓ All necessary information about your accommodation – hotel and room pictures, location, facilities and room
- ✓ Immediate confirmation, invoice and vouchers
- ✓ Possibility to integrate the Booking engine on your own website



## The Benefits for Hotels

- ✓ Your hotel can be booked directly via numerous tourism websites
- ✓ A fast and easy Booking engine installation on your own website ensuring direct bookings from the clients
- ✓ Freedom of allotment and price setting: sales by allotment or free sale, last-minute rates, packages etc.
- ✓ Presentation of your hotel with photos and information including the smallest details
- ✓ Profit from our extensive network of partners connected to the system
- ✓ Improve relations with your customers through more direct contact
- ✓ Develop and reach new, unknown and unexpected markets, thanks to website localization

[www.kaunashotel.lt](http://www.kaunashotel.lt)

[www.derome.lv](http://www.derome.lv)

[www.hanzahotel.lv](http://www.hanzahotel.lv)

[www.maritim.lv](http://www.maritim.lv)

and others.

ASSOCIATION OF HOTELS  
AND RESTAURANTS OF LATVIA  
**APPROVED**

## The Benefits for Tourism Websites

- ✓ Commission from each booking made via your website
- ✓ Booking engine integration on your website adapting it to your website style and colours
- ✓ Descriptions with photos and all necessary information for accommodation in the Baltic States
- ✓ Full range accommodation and other travel service booking possibilities for your visitors
- ✓ Attract more clients and maximize your revenue!

[www.baltichotelsonline.com](http://www.baltichotelsonline.com)

[www.allhotels.lv](http://www.allhotels.lv)

[www.rigathisweek.lv](http://www.rigathisweek.lv)

[www.rigatourism.com](http://www.rigatourism.com)

[www.vilnius-tourism.lt](http://www.vilnius-tourism.lt)

[www.visittartu.com](http://www.visittartu.com)

and others.

**Interested?** Simply contact us at [online@btgroup.lv](mailto:online@btgroup.lv), become our on-line reservation partner and boost your sales!

# Contacts



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## Member of:



the power of local knowledge  
Destination Management Partnership  
in Europe and the Mediterranean Basin



Destination Management Network



Association of Latvian Travel Agencies



European Tour Operators Association



International Air Transport Association

Accredited  
Agent



Riga Convention Bureau



Association of Lithuanian  
Travel Agencies